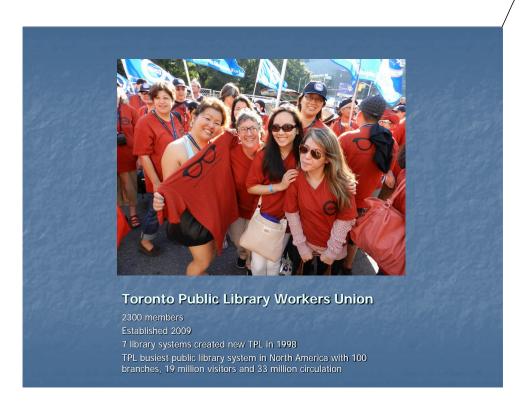
ENGAGING PATRONS: Fightback on the 2012 Toronto Budget My Library Matters to me Our PUBLIC Library Speak out (quietly) for Toronto's librarians TPLWULocal4948 @local4948 www.local4948.org

Summary of Comments on Slide 1

Page: 1

Author: Presenter Subject: Presentation Notes Date: 2/19/2015 9:57:19 AM
Thank you for the Ontario Association of Library Technicians for the invitation to speak today.

Libraries and library professionals are under attack today but popular resistance has been strong. I am going to tell you about our successful community fight back campaign and not only how it was successful in beating back budget cuts, but how it brought a city together, and changed the way Toronto viewed its library workers.



Author: Presenter Subject: Presentation Notes Tell you who we are

Date: 2/19/2015 9:57:25 AM

I am the president of the union. Elected in 2010 in first elections.

I am a librarian and I have 27 years of service

Author: Presenter Subject: Presentation Notes

Date: 2/19/2015 9:57:35 AM

I am going to talk about 4 things: where we began, the "popular resistance" campaign itself, and, the implications for collective bargaining which followed and where we are today.

Our Public Library Engaging Patrons: Fight back on the 2012 Toronto Budget & Beyond

- Where we began (Collective bargaining September 2009)
- THE Campaign (July 2011 January 2012)
- Collective bargaining (March 2012)
- Research Great Equalizer (November 2012)
- THE Second Campaign WOTS and the 2014 Budget (Fall 2013)
- Toronto today

Date: 2/19/2015 9:57:44 AM

Where We Began

Collective Bargaining 2009



Author: Presenter Subject: Presentation Notes

Date: 2/19/2015 9:57:52 AM

In 2009, we organized a campaign around collective bargaining which had many of the same themes as the 2011 – 2012 campaign and we thought was pretty successful.

It certainly energized our members. Social event to launch the campaign, twinned up with OPSEU LCBO many same issues around part-time work as we did, we created the flying squad which hit libraries and shared info with the public, t-shirts, buttons and bookmarks. With that bookmark, members of the public were asked to email the chair of the library board and their city councillor.

We got a few stories in the media, (we followed the strike of summer of 2009), our bargaining was very successful in that we were able to achieve resolution on some of our part-time issues as well as achieving some job creation language.

I should also tell you that we had separated from Local 416 the outside workers of the City of Toronto in April 2009 in the biggest recession during a bargaining year. 416 had changed leadership, the library workers ese

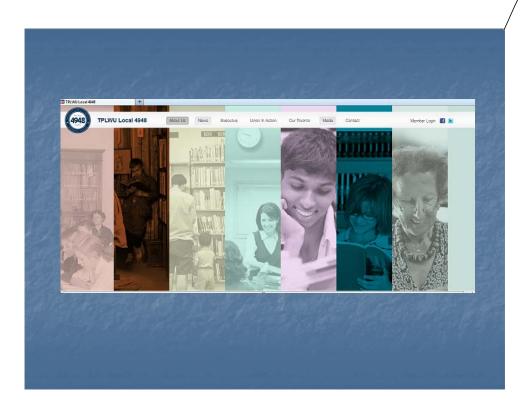
THE Campaign July 2011 – January 2012

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Author: Presenter Subject: Presentation Notes Date: 2/19/2015 9:58:23 AM

We knew we needed to do something more this time around. So I approached Bill Reno, President of Reno Associates, and asked him to come aboard. I knew I had my man when he showed me his library certificate from 1958 from the Peterborough Public Library. He was as passionate about the library as I was.

First thing Bill asked was did we have a "Friends of the Library" group of supporters that we could use. The answer was no. So we had a pretty big task before us. We knew the public supported us but we couldn't call on one person, not one, to help us out.



Author: Presenter Subject: Presentation Notes Date: 2/19/2015 9:58:31 AM

So we started to build our website for the local which would highlight our workers and the work that they do and the challenges they face.

Bookmark



Toronto Library Poll July 4, 2011

Three quarters of Toronto residents disagree with closing local library branches as a way of cutting costs, and more than half say a councilors' decision to support such closures would affect their next municipal vote "a great deal".

- Three quarters of Toronto households have library cards (76%)
- More than half of Toronto residents visit the library at least once a month (52%), and one fifth visit once a week or more often (20%)
- Three quarters of Torontonians disagree with closing some local library branches as a way of solving the city's deficit (74%) and more than half disagree "strongly" (54%).
- When it is their own local branch, three quarters disagree with closure, but as many as two thirds disagree "strongly" (64%).
- More than one half of Toronto residents disagree with privatizing delivery of city services (55%), more than one third disagreeing "strongly" (38%).
- Almost three quarters disagree specifically with privatizing TPL (71%), more than half "strongly" (55%).
- More than one half of Toronto residents said it would affect their municipal vote "a great deal" if they knew their councilor supported closing library branches (51%), and a further one fifth said it would "somewhat" affect their vote (20%).
- When asked how staff cuts would affect their usage of the library, three-in-ten say it wouldn't affect their usage (30%), but one fifth say they 'would be less satisfied with service, would use less often' (20%) and about one twentieth say either 'library experience would be less enjoyable, would use less often' (6%) or 'would miss value staff adds, would use less often' (5%).

This poll was conducted on Monday, July 4, using a random selection telephone Interactive Voice Response (IVR) system, and is based on a sample size of 1661 completed interviews. Results are accurate to within plus or minus 3%, 19 out of 20 times asking the identical questions.

180 Bloor Street W., Suibe 1400, Toronto, ON M6S 2V6 T 416.960.9600 F 416.960.9602 forumresearch.com

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Author: Presenter Subject: Presentation Notes

Date: 2/19/2015 9:58:38 AM

Next, we commissioned a poll by Forum Research which gave us some pretty dynamite information. 75% of Torontonians used libraries. (knew this from mght statistics). 71% were against privatizing the library, and 50% said it would affect their vote a great deal if they knew their councillor supported closing libraries.

Forum also organized two focus groups with the public to hone our direction.

Date: 2/19/2015 9:58:43 AM

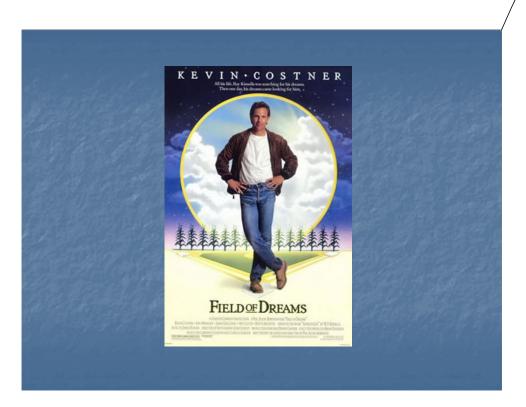
Author: Presenter Subject: Presentation Notes Date: 2/1
We had a launch at city hall on July 13th to not a lot of fanfare.

And then this is where it gets interesting.

Ourpubliclibrary.to







Author. Presenter Subject: Presentation Notes Date: 2/19/2015 9:58:48 AM

Remember the line from that film, "Build it and they will come". Biggest lesson learned. We had created a vehicle that was easy for Torontonians to support us.



Dear Maureen,

Dear Maureen, With no plan or any idea of the consequences, Mayor Ford and his allies will ask City Council next week to cut the budget of our public library so deeply that branches will have to be closed, open hours slashed, programs cut and collections reduced.

We now know that Mayor Ford wants to cut the library budget 30% more

than the Library Board proposed!

Can be persuade a majority of Councillors to support his plan? We just don't know. It's to o close to call.

That is why I am writing to you to ask you to send one final message to plead that your City Councillor rejects this devastating plan.

Please send your message with now. It could wake all the

Please send your message right now. It could make all the difference.



all cuts to our public library when they start meeting on **Tuesday**.

Please send your Councillor a message right now



Maureen O'Reilly

Maureen O'Reilly OurPublicLibrary.to

Our Public Library, to is a network of people dedicated to preserving the integrity of one of the world's greatest public library systems, the Toronto Public Library and is sponsored by the Toronto Public Library Workers Union.

If you no longer wish to receive campaign updates & alerts from *OurPublicLibrary.to*, please <u>click</u> <u>here</u> to unsubscribe. To view our privacy policy, click here.

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Author: Presenter Subject: Presentation Notes "Project Rescue" Ourpubliclibrary.to

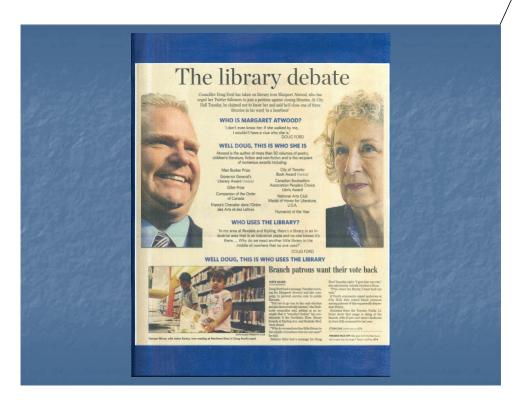
Date: 2/19/2015 9:58:54 AM

Social advocacy software. Strong social media connection. Easy to tweet and FB. Key was that it generated individualized emails to councillors based on the participant's postal code. You could then personalize the message or use ours.

So it made councillors accountable to their constituents.

And then we took it one step further, it asked you if you wanted to be kept informed of the campaign. So from time to time we generated what we called an action alert on some issue that grows people's information and involvement.





Author: Presenter Subject: Presentation Notes And then we had a little help from our friends.

Date: 2/19/2015 9:59:07 AM

I like to refer this to as the "Doug speaks, Margaret tweets" phase and our campaign exploded.

Author: Presenter Subject: Presentation Notes
Share with you some of our cartoons.

Date: 2/19/2015 9:59:14 AM





Date: 2/19/2015 9:59:22 AM

Author: Presenter Subject: Presentation Notes
Campaign wise, strategy wise this is the best cartoon.





61, 246 Emails

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Date: 2/19/2015 9:59:29 AM

Author: Presenter Subject: Presentation Notes Date: 2/19 And while all of this was going on, those emails kept coming in.

To date, we had had 61,246 emails go to city hall and the library board. For the November library board meeting, the board chair received 10,000 communications on the latest budget cuts proposal.

I am told by city councillors that our campaign has set a new bar for organizing. This is the most emails that have ever gone to city hall on an issue. The next highest was transit city at 15,000 and the next to that was the cancellation of the vehicle registration tax that generated 2,000 emails.

This was all accompanied by deputations galore including the infamous 24 hour meeting. Again, it was a love in for libraries. Thanks to many of you who supported us.



Lessons Learned

- Get the best team
- Make it easy for the public to participate
- Go out to the community
- A little lady luck
- **\$\$\$\$**
- keep it interesting (the contest)
- Research/polling

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Author: Presenter Subject: Presentation Notes

Date: 2/19/2015 9:59:36 AM

essons Learne

Get the best team (passionate, committed, ability to respond to new developments immediately)

Make it easy for the public to participate, focus their participation

Give the public a role and go out to them

A little lady luck

\$\$\$\$

Keep it interesting (the contest)

Research/Polling

The other big lesson on learned through all of this is that there is not one answer to anything or one thing to do that will change everything. These are long fights and you just have to keep going, trying different things, accepting as many invitations that you can, and on and on. You don't know what is going to resonate with any one member of the public, with any one taxpayer, with any one citizen.

One thing that was difficult for us at the beginning was that the public thought the campaign was run by TPL. And boy did TPL hate our campaign. The public was coming in asking where the petition was expecting it to be in the libraries. The library was issuing statements to the staff not to talk to anyone. The City Librarian asked me to pull our campaign around the privatization discussion as did another supportive city councillor. And then we find LSI already registered and looking at Toronto. But we stayed our course. Many Torontonians think that I am the City Librarian because we have been such a strong supporter of the libraries. (how sad really) I knew things had changed dramatically when I attended a public meeting at the library budget at Parkdale and when I finally got my opportunity to speak after waiting in line like all the other members of the public, the audience broke into great applause. And that continued.

But back to the campaign.

Some have come up to me and said, oh you guys had it easy, everyone likes libraries. Yes they do. But remember what I said in the beginning. We had no one.

We now have a list of over 50,000 active participants. We started off at zero.

Toronto Public Library Workers Union Local 4948

CC: TPLWU MEMBERSHI

THE VOICE OF LIBRARY WORKERS

Website: local4948.org | Twitter: @local4948 | Facebook: TPLWULocal4948

The Cho Motion:

No further cuts beyond the 5.9% to the library budget

IN SUPPORT

Chin Lee
Josh Colle
Josh Matlow
Mary-Margaret McMahon
Ana Bailao
Raymond Cho
Anthony Perruzza
Cglenn De Daermaerker
Shelley Carroll
Paula Fletcher
Maria Augimeri
John Filion
Make Layton
Kristyn Wong-Tam
Many Fragedakis
Adam Vaughan
Janet Davis
Janet Davis
Pam McConnell
Gord Perks
Gloria Lindsay Luby

AGAINST

Rob Ford
Mike Del Grande
Doug Ford
Mark Grimes
Doug Holyday
Norm Kelly
Denzil Minnan-Wong
Frances Nunziata
Paul Ainslie"
Peter Milczyn
Vincent Crisanti
John Parkenmolitit
Cesar Palacio"
David Shiner
Michael Thompson
Karen Stintz
Frank DiGiorgio
Gary Crawford
Michelle Berardinetti
Jaye Robinson"

ABSENT

James Pasternak (COI) Ron Moeser (ill)

The motion was passed 22 to 21. The councilors in the "against" column wanted in effect an 8% cut to the library budget (as per a recommendation by the City of Toronto Executive Committee who just days before the vote moved away from the original 10% cut).

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Author: Presenter Subject: Presentation Notes

Date: 2/19/2015 9:59:42 AM

The story had a happy ending. We won the vote, narrowly, but we won. We stopped the immediate damage to the library. Alas, we lost 107 ftes but we prevented the closure of libraries, no programme cuts and no cuts to the collection budget.

Collective Bargaining and the Strike

January 2013 – March 2013

CUPE Toronto Winter 2012 Public Services/Labour Relations Survey – Wave Four (March 9-12, 2012)

REPORT: March 13, 2012





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Author: Presenter Subject: Presentation Notes

Date: 2/19/2015 9:59:49 AM

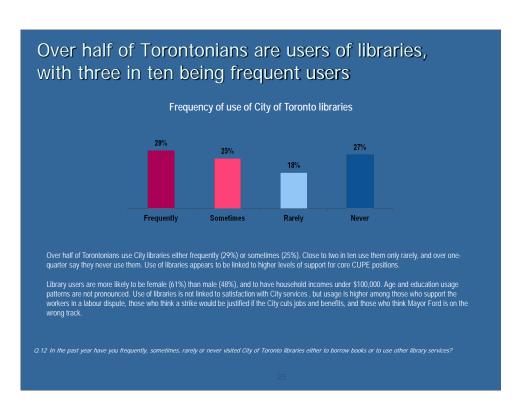
The two other municipal locals were already in bargaining and we needed to get to bargaining ourselves. I am not going to go into the details of that – I could go on for days on that alone – but do want to say a few things about one aspect of bargaining which I think is very important to the survival of our profession, at least as I have experienced it in the public library sector, and that is the explosion of precarious work and the ongoing threat of deprofessionalization.

This threat comes from within. It has nothing to do with Rob Ford or municipal politics or the cow jumping over the moon. It has everything to do with public library bureaucrats undermining us and the work that we do. More on that later. I have already told you that a big part of our focus in 2009 collective bargaining is part-time issues. Not against pt but against underemployment, no benefits, no pensions, deprofessionalization.

CUPE finally heard us on the part-time issues as well. They were doing a lot of polling during that period to find out what the mood of the public was about. Here are some slides from that polling that I think you will find phenonmenal.

Opinions about library negotiations

24



The majority of Torontonians sympathize with the librarians in the current negotiations

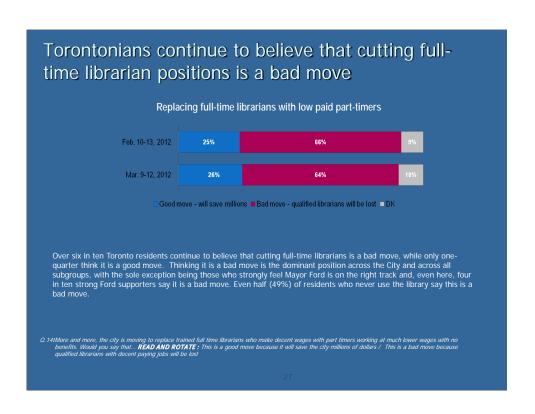
In City/library worker negotiations, sympathize more with...



Although just over four in ten residents *generally* support the City in labour negotiations, in the dispute with librarians the City loses ground: six in ten sympathize with the library workers in this fight.

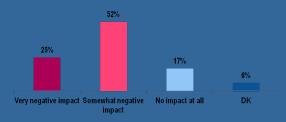
Support for the workers is the dominant view across the City and across most population subgroups, even among groups less likely to use the library's services (although there is somewhat more expressed support for the City among those groups). The only groups more likely to support the City than the librarians in this dispute are those who generally support the City (49%) and those who believe Mayor Ford is on the right track (47%). It should be noted, however, that even one-third of those who strongly support the way Mayor Ford is addressing the City's priorities say that they support the library workers.

O.13 There are contentious negotiations happening right now between the City of Toronto and its library workers. Whose side are you on? Would you say that you are more sympathetic to the City or more sympathetic to the library workers?



Three-quarters of residents believe there would be a negative impact if there were fewer full-time librarians

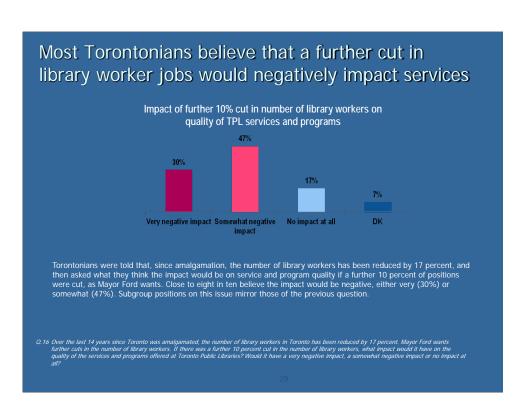
Impact of fewer full-time librarians and more reliance on part-time workers on quality of TPL services and programs



Just over three-quarters (77%) of residents say there would be at least some negative impact on the quality and variety of TPL services if there are fewer full-time librarians and more part-time workers; belief that the impact would be very negative is held by one-quarter of residents, while only about one in six think there would be no impact. That the impact would be very negative is highest among residents aged 50 and over (33%), women (31%), residents of Toronto/East York (36%), those in a public sector union (48%), and those who use the library frequently (33%) or sometimes (30%). Thinking the impact would be very negative is also higher among those who typically support the front-line workers in labour disputes, those who feel a strike would be justified if the City cut jobs and benefits, and those who believe Mayor Ford is on the wrong track. Even a majority of strong Ford supporters (58%) believe the

O. 15|rttp30) of this approach/wootle'b emitigative/here there are much fewer full-time trained librarians and a greater reliance on part-time workers.

What impact do you think this would have on the quality and variety of services offered at Toronto Public Libraries? Would it have a very negative impact, a somewhat negative impact or no impact at all?





Author: Presenter Subject: Presentation Notes

Date: 2/19/2015 10:00:19 AM

I don't think we would have had that kind of response had we not run our campaign to show that we were the defenders of the library service. Our second campaign now focused on the workers at the library.

We did go out on strike. It was a very positive experience. There was a long list of concessions that we were able to beat off. Job security was key. 11 years versus 15

And for the leaders in the room. I was elected as president in 2010 and even though I had been involved in collective bargaining for awhile this was technically the first time I was in bargaining as president and I ended up calling a strike!

But when I saw one email from a member of the public and it said "give the librarians whatever they want," I knew it was all okay. I only received 2 emails from the public criticizing us and one phone call from a gentleman who I was able to talk over to our side.

Author: Presenter Subject: Presentation Notes Date: 2/19/2015 10:00:24 AM Play video. Member made. Not best quality but best spirit. We were out for 11 days.

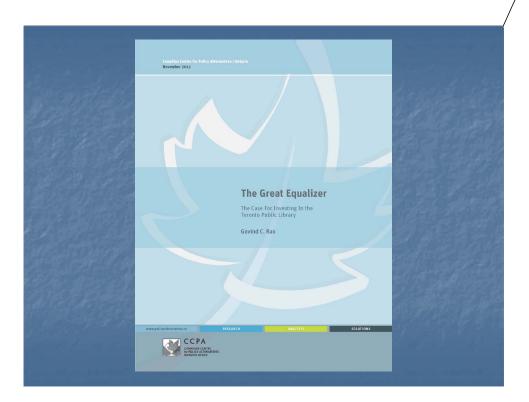
Stay on this slide



Author: Presenter Subject: Presentation Notes Date: 2/19/2015 10:00:29 AM
WOTS - Must continue that community involvement – especially when we don't need something from them!

Research Phase: Loading the Canons

Word on the Street and 2013 Budget September 2012 – January 2013



Author: Presenter Subject: Presentation Notes Date: 2/19/2015 10:00:39 AM

The Canadian Centre for Policy Alternatives issued this report on the budget for the TPL. It looks at budget over a 20 year period. Enormous cuts including 25% staff.

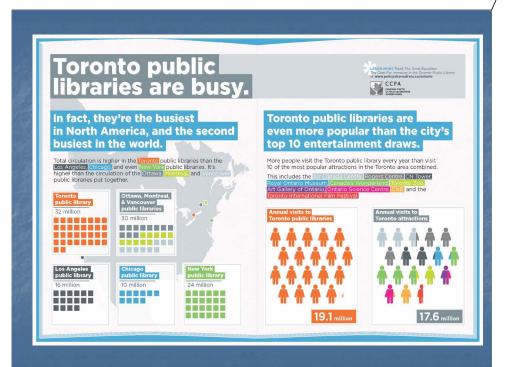
r age. 54

Author: Presenter Subject: Presentation Notes Date: 2/19/2015 10:01:05 AM

I think this sets the tone for the report beautifully. Very fortunate again in that we found an economist who is as passionate about the library as we are.

"When you are growing up, there are two institutional places that affect you most powerfully: the church, which belongs to God, and the public library, which belongs to you. The public library is the great equalizer."

Keith Richards



Author: Presenter Subject: Presentation Notes Cuts are being made in this context.

Date: 2/19/2015 10:01:14 AM

THE SECOND Campaign

Word on the Street, Library Budget Forum at City Hall and the 2014 Budget September 2013 – January 2014

Author: Presenter Subject: Presentation Notes Second campaign Date: 2/19/2015 10:01:24 AM

Visual petition - glasses



Date: 2/19/2015 10:01:35 AM

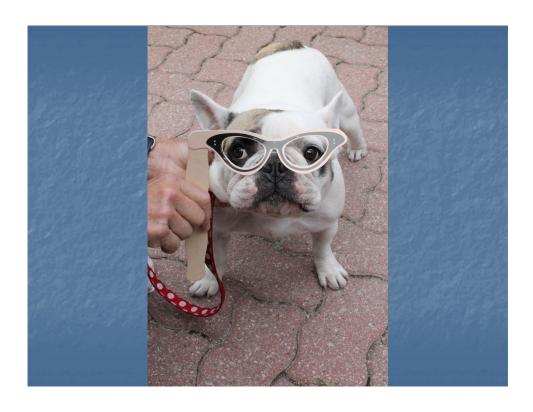
Author: Presenter Subject: Presentation Notes
Share some pictures of our day at Word on the Street



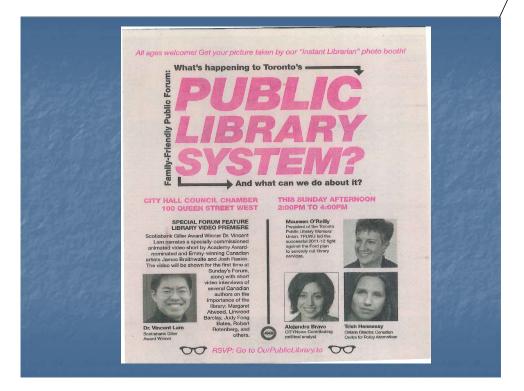












Date: 2/19/2015 10:01:47 AM

Author: Presenter Subject: Presentation Notes Date: 2/1
First ever library budget forum on Sunday November 24, 2013



Author: Presenter Subject: Presentation Notes Villians and Heroes Date: 2/19/2015 10:02:09 AM

Vote was 41 to 2 – with only Rob and Doug Ford dissenting. Much better than that first vote.

Campaign Video



Author, Presenter Subject: Presentation Notes Date: 2/19/2015 10:02:19 AM
This is what our goal is according to all the advertising people and strategists. This is what we need to do.

Change the conversation

We have an **Important Role to** Play!

CUPE National Library Workers Committee – foremost role is to increase library workers profile across Canada

CLA, OLA

City Council

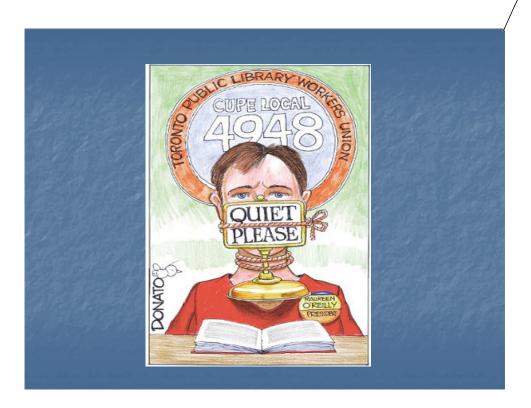
Arts Celebrations like Word on the

Melvil's Girls: Still Stuggling to Survive

Page: 48

Author: Presenter Subject: Presentation Notes Date: 2/19/2015 10:02:24 AM
Library Workers have an important role to play in changing the conversation. Suggested avenues for change. We must meet our opponents in their arena.

How will we know if we are successful? Share with you two slides.



Date: 2/19/2015 10:02:29 AM

Author: Presenter Subject: Presentation Notes Da Looks like a very critical cartoon – coming from the Sun.

Astonishing really. Why? We made councillors accountable to their constituents.

This was like some new concept that we had created. Hence, the cartoon in the Sun. Sue Ann Levy took to calling me "Mad Mo" because I dared to hold politicians accountable to their actions.

For example, Councillor Jaye Robinson who sits on the TPLB kept insisting to me that she is a library supporter even though she voted against the motion each and every time.



Date: 2/19/2015 10:02:46 AM

Author: Presenter Subject: Presentation Notes

Share this slide with you. From NY Occupy movement.

Our biggest fight believe it or not, is not Mayor Ford but our own bureaucrats. They don't believe in library workers anymore to deliver the library service. Our public told us that librarians are an integral part of the library service. We are worth fighting for. So

What is next? Toronto Today

2014 Municipal Elections

Library Nation:

50 times more people used a Toronto public library last year than voted for Rob Ford in 2010!

www.ourpubliclibrary.to

Author. Presenter Subject: Presentation Notes

And then there is 2014 and the municipal elections. Go back to our first polling, if you knew your city councillor voted to close libraries, would you support them in the next municipal election? We will make the library an election issue for Torontonians to ask their local candidates. More importantly, can we afford to elect a mayor who does not support the library?



Author. Presenter Subject: Presentation Notes Date: 2/19/2015 10:03:24 AM

One of her key platform planks is around children. She has mentioned libraries already with no prompting from us



Author: Presenter Subject: Presentation Notes Date: 2/19/2015 10:03:33 AM
You and I have it within us to make those changes that are needed because we believe in librarians and libraries.

Thank you.



Author: Presenter Subject: Presentation Notes Q&A

Date: 2/19/2015 10:03:38 AM

